## SP13 Treasurer's Report

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## Free Variables and Planning

Fees	Early		Late		
Full member			\$795		\$995
Full non-member			\$995	9	1,295
Student member		\$395	\$495		\$625
Student non-member			<del>\$625</del>		\$795
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% non members			33%	27% a	
% late registrants			25%	20% a	ctual
% students				37% a	
% extra for non members			25%		
% surcharge late			25%		
% of full for students		50%			

Student Fee Below \$400 \$500

## Treasurer Highlights

- Donations up by 28% to \$55,000 (sold out)
- Reduced early student fees 25% to \$395
- Student attendance +20 to 175 (37%)
- 4.2% attendance increase
  1.3% expense increase
- \$11,000 surplus (as planned, same as last year)

## A Few Details

•	Top line (revenue)  — Registration  — Donations  — Proceedings	\$352,800 \$ 55,000 \$ 1,400	\$409,200
•	Expenses  - F&B  - CS Fee (♥ 25%)  - A/V + wireless  - Proceedings  - Other	\$265,400 \$ 49,400 \$ 36,300 \$ 12,500 \$ 34,400	\$398,000

• Surplus \$ 11,000